

Foundation Awards 14 Students Scholarships for 2013-14

The Derek Hughes/NAPSLO Educational Foundation has selected 14 students to receive \$5,000 scholarships for the 2013-2014 school year. The program's goal is to further the study of insurance and encourage, support and reward students who have an interest in insurance.

The three students selected to receive a **Rolland L. Wieggers Education Scholarship** are:

- Nicole M. Lacy, Illinois State University
- Jennifer M. Richey, Missouri State University
- Ruth M. Torres, St. Mary's University

The **Kevin A. McLaughlin Memorial Scholarship** recipient is:

- Lindsay G. Bunch, Virginia Commonwealth University

The three students selected to receive a **Scott W. Polley Memorial Scholarship** are:

- Alyssa N. Bouchard, Appalachian St. University
- Steven J. Costa, Temple University
- Taylor M. Zitkus, Illinois State University

The **Herbert W. Kaufman Memorial Scholarship** recipient is:

- Andrew R. Izzo, Appalachian State University

The **Foundation Insurance Scholarship** recipient is:

- Courtney B. Bass, Florida State University

The **Gary E. Frohn Memorial Scholarship** recipient is:

- Collin R. Wilson, Georgia State University
The **Richard Hull Educational Scholarship** recipient is:

- John Churely III, Florida State University
The **Russell Bond Education Scholarship** recipient is:

- Joseph E. Neely, Florida State University
The **NAPSLO Insurance Scholarship** recipient is:

- Arlind Aliaj, University of Texas - Austin
The **Michael J. Sneed Memorial Scholarship** recipient is:

- Kevin P. Frisch, University of Wisconsin - Madison

The deadline to apply for the scholarships each year is June 1.

Domestic Surplus Lines Carriers Report Increase in DPW

Domestic professional surplus lines insurers generated a 6.8% increase in direct premiums written in 2012, continuing the momentum from the previous year. This would mark the second year since 2006 that DPSL composite premium grew, according to the *2013 Special Report U.S. Surplus Lines – Market Review*.

The report is produced by the A.M. Best Co. with a grant from the Derek Hughes/NAPSLO Educational Foundation.

"We are pleased to continue our support to A.M. Best in producing the annual special report," said Joseph Timmons, Foundation President. "The report has quickly become the authoritative study of the industry, demonstrating the stability of the excess and surplus lines sector."

This is the 20th annual report produced through the cooperation of A.M. Best and the Foundation. The report is one of the industry's most important tools to promote and define the surplus lines industry as a market that is stable and solvent.

For the ninth year in a row, the surplus lines industry reported no financially impaired companies, in contrast to the admitted property/casualty industry's 21 disclosed financial impairments in the admitted P/C industry. Domestic professional surplus lines insurers continued their trend, having maintained a higher proportion of "secure ratings" than the overall P/C industry for 10 consecutive years.

2013 ASLI Conferment Ceremony

The 2012-2013 class of 111 Associate in Surplus Lines Insurance (ASLI) completers represents 29 U.S. states as well as South Korea and the United Kingdom.

The designees will be recognized during the ASLI Conferment Ceremony and Recognition Luncheon on Wednesday, October 2, 2013 at the NAPSLO Annual Convention in San Diego, California.

To earn the ASLI designation, a candidate must pass the examinations for the required curriculum and two additional elective courses.

The distinguished graduate in the 2012-2013 class is:

- Ed C. Mitchell, CPCU, AMIM, ARM, ARe, AU, AIC, ASLI

Recognized for academic excellence are:

- Joseph Dahlvig, CPCU, AU, AIS, ASLI
- Chad C. Nice, CPCU, ARM, AIS, AU, AAI, AINS, ARe, AU-S, ASLI
- Yachiyo Takase, CPCU, ARe, ARM, AMIM, ASLI

The ASLI program was developed jointly by the Derek Hughes/NAPSLO Educational Foundation and The Institutes in 1996. Since the program's inception, 1,946 insurance professionals have earned the ASLI designation.

Ben Stein to Speak at E.G. Lassiter Lecture Series

The E.G. Lassiter Lecture Series, presented by the Derek Hughes/NAPSLO Educational Foundation is pleased to announce economist; speech writer and financial commentator Ben Stein as a guest speaker.

Mr. Stein was born in Washington, D.C., and graduated from Columbia University in 1966 with honors in economics. He graduated from Yale Law School in 1970 and also studied in the graduate school of economics at Yale. He has worked as an economist at The Department of Commerce, a poverty lawyer and a university adjunct at a number of institutions in the U.S.

In 1973 and 1974, he was a speech writer and lawyer for Richard Nixon at The White House and then for Gerald Ford. He currently writes a column for The New York Times Sunday Business Section, and has been a columnist for a number of publications. He has also been a longtime screenwriter. He is also an extremely well-known actor with his part of the boring teacher in Ferris Buehler's Day Off recently ranked as one of the 50 most famous scenes in American film.



Foundation Contributors

Chairman's Level (\$100,000 & Over)

ACE Westchester Specialty Group
AmWINS Group, Inc.
CRC Insurance Services, Inc.
General Reinsurance Corporation
General Star Indemnity Company
Kemper Educational and Charitable Fund
Lloyd's
Markel Corporation
NAPSLO
RSUI Group, Inc.
Scottsdale Insurance Company
Surplus Line Association of Arizona
Swiss Reinsurance Company
United National Group
Western World Insurance Group
Westrope

Director's Level (\$50,000 - \$99,999)

Admiral Insurance Company
Burns & Wilcox Ltd.
Colony Insurance Company
Crump Insurance Services, Inc.
Excess Line Association of New York
Investors Insurance Group (Markel)
Partners Specialty Group, LLC
Russell Bond & Co., Inc.
Surplus Line Association of Washington
Surplus Lines Stamping Office of Texas
Swett & Crawford Group

President's Level (\$25,000 - \$49,999)

Acceptance Insurance Company
All Risks, Ltd.
Aon Group, Inc.
Bell & Clements, Inc.
Brown & Brown Insurance
E.W. Blanch Holdings, Inc.
Employees of Partners Specialty Group, LLC
Euclid Managers/PMI
Fireman's Fund, Specialty Insurance
Great American Custom Insurance Services, Inc.
Guy Carpenter & Company, Inc.
Harman Kemp North America Limited
HSBC Insurance Brokers Limited
IAT Specialty
Lexington Insurance Company
Market Finders Insurance Corporation
Miller Insurance Services Limited
National Underwriter
Pacific Insurance Company
Penn-America Insurance Company
Swett & Crawford
United States Liability Insurance Group
W.R. Berkley Corporation

Executive's Level (\$10,000 - \$24,999)

Allianz Insurance Company
American Reliable Insurance Company
Crum & Forster
Cochrane & Company
Continental/Marmorstein & Malone, Inc.
CRC - New York
David & Pamela Leonard Family Foundation
Delaware Valley Underwriting Agency, Inc.
Denis M. Clayton & Co. Ltd.
Employees of Burns & Wilcox Ltd.
First Capital Group
Gresham & Associates, Inc.
Insurance Journal
International E&S Insurance Brokers, Inc.
Maxum Indemnity Company
Med James, Inc.
Mr. & Mrs. Paul W. Springman
Mr. Bruce E. Bowers
Mr. Edwin J. Calabrese
Mr. Christopher C. Hull
Mr. Robert L. McGrew
Mr. Michael J. Riordan
Mr. William N. Simons
Ms. Sarah L. Corvin
Nautilus Insurance Group
North Island Facilities, Ltd.
Pennsylvania Surplus Lines Association
Shelly, Middlebrooks & O'Leary, Inc.
Southern Cross Underwriters
St. Paul Surplus Lines Insurance Company
Surplus Line Association of California
Surplus Line Association of Oregon
THB Group Ltd.
The Jinks Family Private Foundation
U.S. Risk, Inc.
Zurich Reinsurance (North America), Inc.

Sponsor's Level (\$1,000 - \$9,999)

All American Agency Facilities, Inc.
American Empire Surplus Lines Insurance Company
American Modern Insurance Group
Anderson & Murison, Inc.

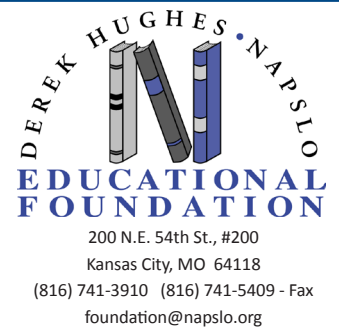
Ballantyne, McKean & Sullivan
Benchmark Management Group, Inc.
Black/White & Associates
Bliss & Glennon, Inc.
Brown & Riding Insurance Services, Inc.
Canal Insurance Company
Chubb Custom Insurance Company
CIWA
Commercial Underwriters Insurance Company
Compliance & Audit Services
Concorde General Agency
Continental/Marmorstein Agencies
Cravens & Company, Inc.
Crump
Equity Insurance Managers, Inc.
Erickson-Larsen, Inc.
Excel Insurance Services, Inc.
FTP, Inc.
G.J. Sullivan Company
GAINSCO, Inc.
GE Employers Reinsurance Corporation
Golden Bear Insurance Services
Guaranty National Companies
Guilford Specialty Group/Burlington Insurance Group
Houston Surplus Lines, Inc.
Hull & Company, Inc.
Insurance Innovators Incorporated
Insurance Markets Agency, Inc.
Insurance Resource Consultants
International Excess & Treaty Managers, Inc.
James River Insurance Company
Jefferson Insurance Company of New York
Johnson & Johnson, Inc.
Kenneth I. Tobey, Inc.
L.J. Dolloff & Associates, Inc.
LeBoeuf, Lamb, Greene & MacRae
Lemac & Associates
Louis A. Williams & Associates, Inc.
LoVullo Associates, Inc.
M.J. Hall & Company, Inc.
M.J. Kelly Company
Maclean, Oddy & Associates, Inc.
MacNeill Group, Inc.
Market Finders, Inc.
Maureen Caviston & Michael Leventhal
McFall General Agency, Inc.
Metcom Excess
Mississippi Surplus Lines Association
Montgomery & Collins, Inc.
Mr. & Mrs. Andrew Frazier
Mr. & Mrs. Brady R. Kelley
Mr. & Mrs. John K. Latham
Mr. & Mrs. Edwin Levine
Mr. & Mrs. David E. Leonard
Mr. & Mrs. Edward Magliaro
Mr. & Mrs. Randy Roppelt
Mr. & Mrs. Thomas D. Stamm
Mr. & Mrs. Joseph Timmons
Mr. James H. Bryson
Mr. Francis F. Faulkner
Mr. Dave Grafstein
Mr. Derek Hughes
Mr. E.G. Lassiter
Ms. Deborah S. Lewis
Mr. Nicholas Licato
Mr. David M. Norris
Navigators Insurance Company
Negley Associates, Inc.
North American Reinsurance Corporation
Northern Ohio E&S Agency, Inc.
Old Lyme Insurance Company of Rhode Island
Oxbridge Insurance Associates
PCB Consulting, Inc.
PDP Group
Peachtree Special Risk Brokers, LLC
Pennock Insurance, Inc.
Primex Insurance Brokers, Inc.
Princeton Risk Managers, Inc.
Quaker Special Risk
Quirk & Company
Regional Reporting
Reliance National
Reporter Publishing Company
RFIB Group Limited
Roger Metzger Associates, Inc.
Rothert & Associates, Inc.
S.H. Smith & Company, Inc.
SeaCoast Underwriters, Inc.
Sherwood Insurance Services
Southern General Agency, Inc.
Southern Insurance Underwriters, Inc.
Specialty Risk Associates, Inc.
Sphere Drake Insurance PLC
Superior Underwriters
TAPCO Underwriters, Inc.
The Gwinn Private Foundation
The Insurance Marketplace, Inc.
The Surplus Line Association of Idaho, Inc.
Trans Cal Associates
Travis-Pedersen & Associates, Inc.

Union General Insurance Services, Inc.
W. Brown & Associates Property & Casualty Ins. Services
W.H. Greene & Associates, Inc./W.H. Greene Foundation
Waite Hill Insurance Group
WEP Limited Partnership
Western Security Surplus Insurance Brokers, Inc.
Westphalen Insurance Services
Wholesale Trading Co-Op Insurance Services, LLC
XS Brokers Insurance Agency, Inc.
Yates & Associates Insurance Services, Inc.

Contributors' Level (Under \$1,000)

Abrams & Martin, P.C.
Agency Management Corporation
All American Agency Facilities, Inc.
Allied World Assurance Company (U.S.)
American Safety Insurance
Arlington/Roe & Co., Inc.
Atlas General Agency of the Southeast
Bolton & Company
Bostick & Associates, Inc.
Boston Insurance Brokerage, Inc.
Bradshaw Insurance/Transportation Insurors
Brown/Wright Risk Consultants, Inc.
Buschbach Insurance Agency, Inc.
Coleman & Wright
Concord Insurance Brokerage, Inc.
Connecticut Excess & Surplus Lines Association, Inc.
Connecticut Underwriters, Inc.
Continental Agency of Connecticut, Inc.
Crump Insurance Services of Memphis, Inc.
Darwin Professional Underwriters
Delta General Agency Corporation
Dimock and Associates Insurance Brokers, Inc.
Donald Gaddis Company, Inc.
Doran Excess Underwriters, Inc.
Employees of Midwestern General Agency, Inc.
First State Management Group
First Western Insurance, Inc.
Fleming & Hall, Ltd.
Florida Surplus Lines Association
Gabor Insurance Services, Inc.
GAN North America
Gary Markel Surplus Lines
General Star Indemnity Company
Harbin Adjustments Company
Homand & Company, Inc.
I. Arthur Yanoff & Company, Ltd.
IIAWNY
Independent Surplus Underwriters, Inc.
Insurance Market Place, Inc.
James Klein Insurance Services, Inc.
Jimcor Agencies
JLS Associates, Inc.
John Handel & Associates
Leicht General Agency
Lindsey Morden E&S/Specialty Lines Claim Services
Louis T. Mastos & Associates, Inc.
Louisiana Surplus Line Association
M.J. Kelly Company Southeast
M.J. Kelly of Arkansas
Mastos & Associates
Max Specialty Insurance Company
McAlear Associates, Inc.
McClelland & Hine, Inc.
Metro Insurance Services, Inc.
Midwest General Agency
Midwestern General Agency, Inc.
Moore Excess, Inc.
Morstan General Agency, Ltd.
Mr. & Mrs. David Bloom
Mr. & Mrs. Richard Bouhan
Mr. & Mrs. David Chunrlek
Mr. & Mrs. Stephan A. Cohen
Mr. & Mrs. John R. Deal
Mr. & Mrs. Paul DeCotis
Mr. & Mrs. Gary E. Frohn
Mr. & Mrs. Sidney Gaines
Mr. & Mrs. Mark Grohol
Mr. & Mrs. Ken Gumbiner
Mr. & Mrs. David R. Hartoch
Mr. & Mrs. Edward A. Hall
Mr. & Mrs. Orville D. Jones
Mr. & Mrs. Michael Kravitz
Mr. & Mrs. Edward Levy
Mr. & Mrs. Arthur J. Macer, Jr.
Mr. & Mrs. Michael McCarthy
Mr. & Mrs. Thomas V. McLaughlin
Mr. & Mrs. Marcus Payne
Mr. & Mrs. Mark M. Palmisano
Mr. & Mrs. Richard L. Smith
Mr. & Mrs. Jerry Spitzer
Mr. Gary L. Tiepelman
Mr. J. Neal Abernathy
Mr. Paul F. Amburn
Mr. Russell Bond

Ms. Christine S. Boucher
Ms. Marlee S. Bullock
Mr. James B. Cville
Ms. Nancy Cerino
Mr. Jim Dixon
Ms. Cynthia M. Gantz
Mr. Martin Hiller
Ms. Marion Hiller
Mr. Gilbert C. Hine
Mr. Michael R. Hubbel
Ms. Valerie Macer
Ms. Liz McGahren
Mr. Joel Ory
Ms. Amanda Oliva
Mr. John C. Pinelli
Ms. Akira Saitoh
Ms. Deborah L. Sablich
Ms. Christie Stengel
Ms. Elaine M. Strockbine
Mr. Gary Resman
Mr. William D. Trumbower
Ms. Lori E. Ulbrich
New Century Global of New York, Inc.
NIF Services of New York
Oklahoma General Agency, Inc.
Professional Indemnity Agency, Inc.
R.E. Chaix & Associates Insurance Brokers, Inc.
R.E. Lee Intermediaries
Ramsgate Managing Insurance
RIC Insurance General Agency, Inc.
Rose Eagle American, LLC
Russell Miller, Inc.
Shand Morahan & Company, Inc.
Southern Underwriters, Inc.
Surplus Services Insurance Agency, Inc.
Surplus Underwriters Casualty Insurance Co.
Swett & Crawford - IBS
TAPCO Underwriters, Inc.
TCL Brokers, Inc.
TCO Insurance Services, Inc.
Tejas American General Agency
Texas Surplus Lines Association, Inc.
The Robert Plan Corporation
The Surplus Line Report
Triad Insurance Agency, Inc.
True Benchmark Insurance Services, LLC
UCA General Insurance Services, Inc.
Update New York Chapter of RIMS
Vulcan E&S Insurance Service
Western Heritage Insurance
Willis Faber North America



President

Joseph D. Timmons, CPCU, ASLI

Vice President

Thomas D. Stamm, CPCU, ASLI

Secretary

Brady R. Kelley

Treasurer

Michael D. Miller, CPCU, CLU, ARe

Directors

Phillip R. Ballinger, Jr., CPCU, ASLI
Kurt C. Bingeman, CPCU, ASLI, RPLU
Richard M. Bouhan
Maureen C. Caviston, CPCU
Arthur Flitner, CPCU, ARM, AIC
Joan LaFrance
Edward A. Levy, CPCU, ASLI
Thomas F. Mulligan
Robert T. Sargeant, RPLU, CPCU, ARM
Coryn Thalmann
Brian Van Cleave, CPCU